



Wesser Ltd

**Icknield House
Eastcheap
Letchworth Garden City
Herts, SG6 3DF
Tel No: 01462 704860**

Tuesday 8th November 2011

To whom it may concern

At Wesser our business can fluctuate and therefore our staffing requirements can change with little notice.

Historically we have stuck with one particular recruitment agency however in August 2010 I decided to seek an additional agency to source more staff.

I was fortunate enough to find Arena Personnel Ltd, a small independent agency and was met by Charles Stoten. One of the things that I hate about the recruitment industry is pushy sales people and Charles was the exact opposite of this. I found Charles to be personable and professional however the results would prove whether we could work with Arena or not.

I have noticed that although I am not inundated with staff that Charles has put forward for interview, what he does send me is real quality. Instead of me having to waste my time interviewing unsuitable candidates it is clear that Charles is very careful about sourcing the right candidate for our needs.

Charles' crowning glory for me was for the latest star that he has found for me. This particular individual requires very little management, is incredibly mature and is now the best sales person in my team.

I am extremely satisfied with the service that I am getting from Arena Ltd and in particular with Charles.

I am therefore delighted to recommend this company should your business have the need for additional high quality staff.

Yours sincerely

Simon Griffiths
Call Centre Manager
Wesser Ltd